CATLOIC Health East

The North Carolina Medical Care Commission Reporting for Community Improvement and Charity Care/Community Benefit by a Continuing Care Retirement Community (CCRC)

<u>Community Improvement Relationships</u> is an active process CCRC linking with the community agencies and organizations responsible for assessing and planning to meet the health and other needs of the community. CCRCs are expected to connection with these agencies and organizations to better define how the CCRC can use its particular strengths and talents to meet community benefit needs.

<u>Charity Care</u> is the unreimbursed costs to the facility of providing health care, housing, or other services to a resident who is uninsured, underinsured, or otherwise unable to pay for all or part of the services rendered. (Session Law 2001-17; GS 105-278.6A). Most likely the first priority identified by a CCRC for charity care/community benefits would be to provide charity care for its residents.

<u>Community Benefits</u> are the unreimbursed costs to the facility of providing the following:

- 1. Services, including health, recreation, community research, and education activities provided to the community at large, including the elderly.
- 2. Charitable donations.
- 3. Donated volunteer services
- 4. Donations and voluntary payments to government agencies. (Session Law 2001-17; GS 105-278.6A)

POLICY:

¢

The CCRC shall submit at the time of borrowing and every year thereafter commencing with fiscal year ending in calendar 2001 the following information to the Medical Care Commission as long as the CCRC has outstanding North Carolina Medical Care Commission debt.

- 1. North Carolina Medical Care Commission, Executive Summary of the CCRCs Community Improvement Relationships.
- 2. North Carolina Medical Care Commission, Charity Care/Community Benefit Report
- 3. Any supplemental reports that describe Charity Care/Community Benefit programs and cost/expenses (e.g. IRS Form 990, Section III, annual reports, etc.)

(Exhibit A)

North Carolina Medicare Care Commission Executive Summary of the CCRCs Community Improvement Relationships Continuing Care Retirement Community (CCRC)

Organization: St. Joseph of the Pines, Inc. Date: 5/02/2012

1. Statement of the CCRCs mission and commitment to charity care/community benefit.

The mission of St. Joseph of the Pines Health System, is to provide outstanding senior living and health services. As we do we will listen with special care to those who are least able to speak to their own needs. We commit ourselves to promote emotional, physical and spiritual well-being to those in our care. We provide uncompensated care in our skilled nursing facilities, sponsor senior HUD housing and contribute to over 30 different charitable organizations in our community.

2. Describe geographic service area and target populations for community benefits. Our primary service area is Moore County, NC and the thirteen surrounding counties comprise its secondary service area; including HUD facilities sponsored in Robeson County. Our target population is low income seniors within our area; our Community Benefits also extend into programs for all the poor in all age groups.

3. Describe the relationships with agencies and organization with in the community.

We work with our local department of social services, Ombudsman and many other local Organizations to help to meet the needs of the poor/indigent within the community.

4. List current community benefit programs.

Uncompensated care in our SNF thru Medicaid Volunteer hours for Meals on Wheels and a variety of other community activities United Way of Moore County Alzheimer's Memory Walk and Ride Empty Stocking Fund & Red Springs Santa's Helping Hands(Christmas gifts for low income families) Pope John Paul II Catholic School & St. Anthony of Padua Catholic School American Cancer Society Autism Society Sandhills Community College and Communities in Schools Friend to Friend (women's shelter) Junior League of Moore County Moore Coalition for Human Care Moore County Chamber of Commerce Moore County Community Foundation Moore Free Care Clinic Moore Regional Hospital Auxillary, etc...

Instructions (Return to County Tax Office No Later Than October 1, 2001)

A facility may be granted a total exclusion under Section 1, G.S. 105-278.6A, (c), provided that conditions (1) through (5) are met <u>AND</u> condition (6) a. <u>OR</u> (6) b. is met.

If the facility qualifies under (6) a. <u>AND</u> meets conditions (1) through (5), check this box to obtain a total exemption. Only complete identifying information and signature. Do not complete the rest of the form. (Provide relevant documentation.)

If the facility qualifies under (6) b. <u>AND</u> meets conditions (1) through (5), complete the rest of the form below.

Provide all relevant attachments as noted under each category.

REVENUE

Total Resident Revenue - As Disclosed in Most Recent Audited Financial Statement (Includes all monthly service fees, fee for service charges, amortized entry fee income for the year, and any fees collected that would not otherwise be amortized into income for the year associated with living in the facility. Excludes investment income, contributions and income from non-resident sources.) Attach Relevant Sections of Most Recent Audited

Financial Statements

(1)__32,660,000___

CHARITY CARE

| (A) | Unreimbursed Health Care (From Medicare/Medicaid or Third Party cost reports, internal resident assistance data certified by the facility or audited financial statements which show amount of unreimbursed costs) <u>Attach Applicable Pages of Cost Reports</u> | _1 | ,950,487 | |
|---|---|-----|-----------|--|
| (B) | Unreimbursed Housing and Services (From internal assistance reports (Lyons software or spreadsheet) certified by the facility and/or audited statements which show amount of unreimbursed costs and/or as disclosed in most recent audited financial statement) | | 0 | |
| | Total Charity Care | (2) | 1,950,487 | |
| (Amounts footnote th can be tak volunteer certified | IUNITY BENEFITS claimed are to be taken from audited financial statements which either ne amount or disclose the amount in the statement of operations as a line item and/or en from documented receipt letters from entities receiving the service, donation or service, and/or as documented in the Lyons Software or similar spreadsheet program by the facility. The amounts are limited to actual expenses incurred by the facility to ne service or provide the donation.) | | | |
| (A) | Services (Verifiable unreimbursed expenses incurred by the facility to provide health, recreation, community research, and education activities to the community at large, including the elderly – DOES NOT include resident volunteer time.) | | 137,871 | |
| (B) | Charitable Donations | | | |

(Actual cash outlay or equivalent dollar amount of donated items originally acquired by the facility and documented in facility community benefit report (Lyons software or spreadsheet) and/or noted in audited financial statements.)

| (C) | Donated Volunteer Services (Cost to the facility for allowing employees organizations and/or actual unreimbursed fac documented based on wages paid by the fac period/project) | cility material, space a | nd volunteer time as | 44,462 |
|---------------------|---|---|--------------------------|---------------------------------|
| (D) | Donations and Voluntary Payn (Amounts to be taken from Receipted donati government agency receiving donation/payn would otherwise not have to pay the agency | ions/payments from nent when the facility | ment Agencies | |
| | Total Community Benefits | | | (3)_182,333 |
| | Total Community Benefits and (| Charity Care | (2) + (3) | (4)2,132,820 |
| Percent | age of Resident Revenue | | | |
| | Total Community Benefits and Cl Total Resident Revenue | harity Care Divid | led by | (4) 2,132,820 (1) 32,660,000 |
|] | Percentage of Resident Revenue | (4) divided by | (1) | 6.53% |
| Exclusi | on Percentage Based on Percent % of Revenue 5% 4% 3% 2% 1% | t of Resident Re Exclusion % 100% 80% 60% 40% 20% | venue Above Exclusion | % <u>100</u> |
| | St. Joseph of the Pines | | County1 | Moore |
| Facility Address | 103 Gossman Drive, Southe | rn Pines, NC 283 | 387 | |

By Signing Below We Hereby Certify the Information Stated Above is Correct and True as Supported by Our Financial and Facility Records: MLL Hell Officer's Signature

St. Joseph's cf the Pines Consolidating Statement of Operations December 31, 2011

| | St. Joseph's | | | | | Family Care | PACE | | Home Care at St. Joseph of | | St. Joseph of the Pines |
|---|--------------------|------------------|----------------|----------------|----------------|-------------|--------------|-----------------|-------------------------------|--------------------|-------------------------|
| (in thousands of dollars) | of the Pines | Belle Meade | Pine Knoll | Neese Clinic | Coventry | Homes | Program | Health Center | the Pines | Management | Eliminations |
| Unrestricted revenue, gains and other support | | | | | | | | | | | |
| Net patient service revenue Other operating revenue, gains and other support | \$15,881 18,202 | (\$99) 13,558 | (\$3) 3,473 | \$- 353 | \$111 2,195 | \$- 135 | \$1,332 1 | \$15,500 150 | \$1,199 2 | \$ - 105 | (\$2,159) (1,770) |
| Total unrestricted revenue, gains and other support | 34,083 | 13,459 | 3,470 | 353 | 2,306 | 135 | 1,333 | 15,650 | 1,201 | 105 | (3,929) |
| Expenses | | | | | | | | | | | |
| Salaries, wages and benefits Medical supplies | 15,839 1,048 | 2,632 | 1,102 | 2,399 | 645 4 | 127 2 | 1,381 189 | 6,454 852 | 1,015 1 | 84 | • |
| Purchased services, professional fees and other expenses Depreciation and amortization | 11,721 4,061 | 8,058 2,188 | 1,947 654 | (2,482) 271 | 740 186 | 52 16 | 1,666 137 | 5,551 590 | 102 | 16 15 | (3,929) |
| Interest | 2,063 | 1,110 | 237 | 80 22 | 337 | - | - | 299 44 | - | - | - |
| Insurance Provision for bad debis | 176 (86) | 61 16 | 18 | (10) | | 4 | 20 14 | | 26 | | <u>_</u> |
| Total operating expenses | 34,822 | 14,065 | 3,958 | 280 | 1,920 | 201 | 3,407 | 13,654 | 1,150 | | (3,929) |
| Operating (loss) Income | (739) | (606) | (488) | 73 | 386 | (66) | (2,074) | 1,998 | 51 | (12) | - |
| Non-operating gains (losses) | | | | | | | | | | | |
| Investment returns, net Change in fair value of interest rate swaps | 471 (728) | 383 | 48 | 6 (728) | 13 | • | 20 | 2 | • | - | |
| Total non-operating (losses) gains | (257) | 383 | 48 | (720) | 13 | | 20 | 2 | | | <u> </u> |
| (Deficit) excess of revenues over expenses | (\$996) | (\$223) | (\$440) | (\$649) | \$399 | (\$66) | (\$2,054) | \$1,998 | <u>\$51</u> | (\$12) | <u>\$ -</u> |

· •

.

.

St. Joseph's of the Pines - December 2011 Combining Statement of Operations

.

| | Person and the second | Pine Knoll - | Generations Center | Neese Clinic | Store Thy | Fattiv Cles Romas |
|---|-----------------------|------------------|--------------------|--------------|-----------|-------------------|
| UNRESTRICTED REVENUES | | | | | | |
| Inpatient Acute | - | - | - | | - | - |
| Inpatient Exempt Units | _ | - | | _ | - | - |
| Outpatient Acute | _ | - | | | - | - |
| Long Term Care | _ | - | | | 185 | - |
| Physician Revenues | - | | - | • | 105 | • |
| Capitation Revenue | - | - | - | - | - | - |
| Home Health Revenue | | | | | - | - |
| Other (HHA Hospice Grant etc) | | | | | | |
| Total Gross Patient Revenue | | | | | 185 | |
| | - | - | - | • | | - |
| Deductions From Revenue | 99 | 3 | - | - | 74 | 0 |
| Bad Debts | - | - | • | • | • • | • |
| DSH and Uncompensated Care Funds | • | - | • | • | • | - |
| Charity Care | <u> </u> | | | <u> </u> | | |
| Total Net Patient Revenue | (99) | (3) | - | - | 111 | 0 |
| Other Operating Revenue | 19:5202 | 31468 | | 193 | 2195 | · @35* |
| Gain (Loss) on Sale of Assets | - | | - | • | - | • |
| Other than temporarily investment impairment | - | | • | • | - | - |
| Contributions - Unrestricted | 14 | - | - | 15 | - | - |
| Net Assets Released from Restrictions for Operations | 24 | 5 | - | 145 | - | - |
| Total Operating Revenue | 13,459 | 3,470 | | 353 | 2,306 | 134 |
| OPERATING EXPENSES | | | | | | |
| Salaries | 2,157 | 922 | | 1,986 | 538 | 109 |
| Employee Benefits | 475 | 180 | - | 413 | 107 | 18 |
| Physician Fees | 4/5 | 100 | - | 413 | 107 | 10 |
| Medical Claims | - | • | - | - | • | - |
| Professional Fees & Purchased Services | 4,426 | 422 | • | 1,142 | 332 | 19 |
| Medical Supplies | 4,420 | 422 | - | 1,142 | 332 | 2 |
| Drugs | - | - | - | - | | - 2 |
| Depreciation & Amortization | 2,188 | - 654 | - | 271 | 186 | - 16 |
| Interest | 1,110 | 237 | _ | 80 | 337 | |
| Bad Debt | 16 | 201 | | (10) | - | 4 |
| Insurance | 61 | 18 | - | 22 | 8 | 0 |
| Other | | | - | | - | |
| Total Operating Expenses | <u> </u> | <u> </u> | | (3,624) | 408 | <u>33</u> 201 |
| iotal Operating Expenses | 14,004 | 3,930 | | 201 | 1,919 | 201 |
| Operating Income Excluding Restructuring and Impairment Costs | (606) | (488) | - | 72 | 387 | (67) |
| NON-OPERATING GAINS/LOSSES | | | | | | |
| Investment Income | 718 | 73 | - | 39 | 9 | • |
| Net Unreal G/L Invest-Trad Securities | (335) | (25) | • | (33) | 4 | - |
| Chng in Unreal G/L invest Avail-for-Sale | - | - | • | - | • | • |
| Other than tempry investment impairment | - | - | - | - | • | - |
| Equity in Earning of Unconsol Organizat | - | • | | - | - | |
| Restructuring Costs | - | - | - | - | - | - |
| Impairment Costs | - | - | - | - | • | - |
| Contribution Income for Contrib Assets | - | - | - | • | - | |
| Other Non Operating Expenses | _ | - | - | _ | - | - |
| Net Cumulative Unrealized Gains(Losses) Transferred to Trading Securities | • | - | - | - | - | - |
| Loss on Extinguishment of Debt | - | - | | - | - | - |
| Change in Fair Value of Interest Rate Swaps | • | • | - | 728 | • | - |
| Excess of Revenues over Expenses | (222) | (440) | ······ | (649) | 399 | (67) |
| | (222) | (\+\+\ / | | (049) | | |

.

.

St. Joseph's of the Pines - December 2011 Combining Statement of Operations

| | PACE Program | Health Center | Duke & St. Joseph's Home Care | Home Care at St. Joseph of the Pines | HUD Housing Management | St. Joseph of the Pines Eliminations |
|---|--|---------------|----------------------------------|---|---------------------------|---|
| UNRESTRICTED REVENUES | and the second s | | | | | |
| Inpatient Acute | | - | | | | - |
| Inpatient Exempt Units | - | - | | | - | - |
| Outpatient Acute | - | - | | | _ | _ |
| Long Term Care | - | 17,624 | | - 1,086 | | (2,159) |
| Physician Revenues | - | - | | | | (=1:00) |
| Capitation Revenue | 1,342 | - | | | | - |
| Home Health Revenue | ., | | | | | - |
| Other (HHA Hospice Grant etc) | - | | | | | _ |
| Total Gross Patient Revenue | 1,342 | 17,624 | | 1,086 | | (2,159) |
| Deductions From Revenue | 10 | 2,124 | | - (113) | | (=(100) |
| Bad Debts | 10 | 2,124 | | (113) | - | - |
| | | | | | | |
| DSH and Uncompensated Care Funds | - | - | | | | - |
| Charity Care | 4 000 | 45.504 | | 1 400 | | (2 150) |
| Total Net Patient Revenue | 1,332 | 15,501 | | 1,199 | - | (2,159) |
| Other Operating Revenue | 0 | 142 | | - 2 | 105 | (1,770) |
| Gain (Loss) on Sale of Assets | | - | | • • | | • |
| Other than temporarily investment impairment | | | | • • | - | - |
| Contributions - Unrestricted | 1 | 3 | | • • | - | - |
| Net Assets Released from Restrictions for Operations | - | 5 | | | | 10.0001 |
| Total Operating Revenue | 1,333 | 15,650 | | 1,201 | 105 | (3,929) |
| OPERATING EXPENSES | | | | | | |
| Salaries | 1,153 | 5,364 | | . 932 | 71 | - |
| Employee Benefits | 228 | 1,090 | - | . 83 | 13 | - |
| Physician Fees | 162 | 41 | - | | - | - |
| Medical Claims | | - | | - | - | - |
| Professional Fees & Purchased Services | 829 | 2,320 | | 43 | 0 | (3,929) |
| Medical Supplies | 28 | 226 | - | . 1 | | - |
| Drugs | 161 | 626 | - | . 0 | - | - |
| Depreciation & Amortization | 137 | 590 | | . 4 | 15 | |
| Interest | • | 299 | | | - | - |
| Bad Debt | 14 | (136) | | 26 | - | - |
| Insurance | 20 | 44 | - | . 2 | 2 | - |
| Other | 675 | 3,190 | | 59 | 16 | - |
| Total Operating Expenses | 3,406 | 13,654 | - | 1,151 | 117 | (3,929) |
| Operating Income Excluding Restructuring and Impairment Costs | (2,074) | 1,995 | - | 51 | (12) | 0 |
| NON-OPERATING GAINS/LOSSES | | | | | | |
| Investment Income | 113 | 2 | | | | |
| Net Unreal G/L Invest-Trad Securities | (93) | | - | | | |
| Chng in Unreal G/L invest Avail-for-Sale | | | | | | |
| Other than tempry investment impairment | | | - | | | |
| Equity in Earning of Unconsol Organizat | | | - | | | - |
| Restructuring Costs | | | | | | <u> </u> |
| Impairment Costs | | | | | | |
| Contribution Income for Contrib Assets | | | | | | - |
| Other Non Operating Expenses | _ | | _ | | | |
| Net Cumulative Unrealized Gains(Losses) Transferred to Trading Securities | | | | | | |
| Loss on Extinguishment of Debt | | | - | | | |
| Change in Fair Value of Interest Rate Swaps | | | | | | |
| Excess of Revenues over Expenses | (2,054) | 1,998 | | 51 | (12) | 0 |
| | (_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | .,500 | | | (14) | ~ |

45

.

.

| | St. Joseph's of the Pines |
|---|------------------------------|
| UNRESTRICTED REVENUES | |
| Inpatient Acute | - |
| Inpatient Exempt Units | - |
| Outpatient Acute | - |
| Long Term Care | 16,736 |
| Physician Revenues | - |
| Capitation Revenue | 1,342 |
| Home Health Revenue | • |
| Other (HHA Hospice Grant etc) | |
| Total Gross Patient Revenue | 18,078 |
| Deductions From Revenue | 2,197 |
| Bad Debts | • |
| DSH and Uncompensated Care Funds | • |
| Charity Care | <u> </u> |
| Total Net Patient Revenue | 15,881 |
| Other Operating Revenue | 17,990 |
| Gain (Loss) on Sale of Assets | • |
| Other than temporarily investment impairment | • |
| Contributions - Unrestricted | 33 |
| Net Assets Released from Restrictions for Operations | 179 |
| Total Operating Revenue | 34,082 |
| OPERATING EXPENSES | <u> </u> |
| Salaries | 13,232 |
| Employee Benefits | 2,607 |
| Physician Fees | 203 |
| Medical Claims | • |
| Professional Fees & Purchased Services | 5,604 |
| Medical Supplies | 260 |
| Drugs | 788 |
| Depreciation & Amortization | 4,061 |
| Interest | 2,063 |
| Bad Debt | (86) |
| Insurance | 176 |
| Other | 5,914 |
| Total Operating Expenses | 34,823 |
| Operating Income Excluding Restructuring and Impairment Costs | (741) |
| NON-OPERATING GAINS/LOSSES | |
| Investment Income | 954 |
| Net Unreal G/L Invest-Trad Securities | (483) |
| Chng in Unreal G/L invest Avail-for-Sale | (+00) |
| Other than tempry investment Impairment | - |
| Equity in Earning of Unconsol Organizat | _ |
| Restructuring Costs | |
| Impairment Costs | - |
| Contribution Income for Contrib Assets | - |
| Other Non Operating Expenses | _ |
| Net Cumulative Unrealized Gains(Losses) Transferred to Trading Securities | - |
| Loss on Extinguishment of Debt | • |
| Change in Fair Value of Interest Rate Swaps | 728 |
| Excess of Revenues over Expenses | (997) |
| | |

.

.

.

•

Creech, Alice

From:Naugle, Rob [rnaugle@che.org]Sent:Wednesday, May 23, 2012 9:00 AMTo:Jeannine Shupp; Creech, AliceSubject:RE: CCRC CommunityBenefits 2011Importance:High

Jeannine:

I think Alice may have the CHE numbers in total on this schedule instead on the individual St. Joseph's of the Pines numbers. Thank you for clarifying.

Thanks...Rob

Robert O. Naugle, Jr. Director, Financial Services & Corporate Controller Catholic Health East 3805 West Chester Pike, Suite 100 Newtown Square, Pa 19073 phone: (610) 355-2029

From: Jeannine Shupp [mailto:jshupp@sjp.org] Sent: Wednesday, May 23, 2012 8:57 AM To: Naugle, Rob; Creech, Alice (alice.creech@dhhs.nc.gov) Subject: FW: CCRC CommunityBenefits 2011 Importance: High

Good morning Rob and Alice,

No, I didn't get this email asking us to confirm our numbers. The figure for St. Joseph of the Pines for 2011 is incorrect, it should be 6.53%, not 4.60%. Please see our attached documentation. Please let me know if you have any questions.

Thank you,

Jeannine Shupp Controller St. Joseph of the Pines 100 Gossman Drive, Suite B Southern Pines, NC 28387 910-246-3117 jshupp@sjp.org

From: Naugle, Rob [mailto:rnaugle@che.org] Sent: Wednesday, May 23, 2012 8:12 AM To: Jeannine Shupp Subject: FW: CCRC CommunityBenefits 2011 Importance: High

Jeannine:

Please see message and attached from NC Medical Commission. Please review and let me know if you

5/23/2012

ok with these numbers. I am not sure if Alice Creech copied you on this original email.

Thanks...Rob

Robert O. Naugle, Jr. Director, Financial Services & Corporate Controller Catholic Health East 3805 West Chester Pike, Suite 100 Newtown Square, Pa 19073 phone: (610) 355-2029

From: Creech, Alice [mailto:alice.creech@dhhs.nc.gov] Sent: Tuesday, May 22, 2012 9:34 AM To: dhsr.mcc.ccrc.cfo Cc: Taylor, Chris Subject: [dhsr.mcc.ccrc.cfo] CCRC CommunityBenefits 2011

Good morning,

Attached is a chart of Community Benefit information that is being sent on the behalf of Chris Taylor. Please check the percentages by your facility and let us know if they are correct by the end of next week. We will be posting this chart on the Medical Care Commission website the following week. Please call or email if you have any questions.

Thank you, Alice Creech

Email correspondence to and from this address is subject to the North Carolina Public Records Law and may be disclosed to third parties by an authorized State official. Unauthorized disclosure of juvenile, health, legally privileged, or otherwise confidential information, including confidential information relating to an ongoing State procurement effort, is prohibited by law. If you have received this e-mail in error, please notify the sender immediately and delete all records of this e-mail. Confidentiality Notice: This e-mail, including any attachments is the property of Catholic Health East and is intended for the sole use of the intended recipient(s). It may contain information that is privileged and confidential. Any unauthorized review, use, disclosure, or distribution is prohibited. If you are not the intended recipient, please delete this message, and reply to the sender regarding the error in a separate email. Confidentiality Notice: This e-mail, including any attachments is the property of Catholic Health East and is intended for the sole use of the intended recipient(s). It may contain information that is privileged and confidential. Any unauthorized review, use, disclosure, or distribution is prohibited. If you are not the intended recipient, please delete this message, and reply to the sender regarding the error in a separate email.

Catholic Health East

The North Carolina Medical Care Commission Reporting for Community Improvement and Charity Care/Community Benefit by a Continuing Care Retirement Community (CCRC)

<u>Community Improvement Relationships</u> is an active process CCRC linking with the community agencies and organizations responsible for assessing and planning to meet the health and other needs of the community. CCRCs are expected to connection with these agencies and organizations to better define how the CCRC can use its particular strengths and talents to meet community benefit needs.

<u>Charity Care</u> is the unreimbursed costs to the facility of providing health care, housing, or other services to a resident who is uninsured, underinsured, or otherwise unable to pay for all or part of the services rendered. (Session Law 2001-17; GS 105-278.6A). Most likely the first priority identified by a CCRC for charity care/community benefits would be to provide charity care for its residents.

<u>Community Benefits</u> are the unreimbursed costs to the facility of providing the following:

- 1. Services, including health, recreation, community research, and education activities provided to the community at large, including the elderly.
- 2. Charitable donations.
- 3. Donated volunteer services
- 4. Donations and voluntary payments to government agencies. (Session Law 2001-17; GS 105-278.6A)

POLICY:

The CCRC shall submit at the time of borrowing and every year thereafter commencing with fiscal year ending in calendar 2001 the following information to the Medical Care Commission as long as the CCRC has outstanding North Carolina Medical Care Commission debt.

- 1. North Carolina Medical Care Commission, Executive Summary of the CCRCs Community Improvement Relationships.
- 2. North Carolina Medical Care Commission, Charity Care/Community Benefit Report
- 3. Any supplemental reports that describe Charity Care/Community Benefit programs and cost/expenses (e.g. IRS Form 990, Section III, annual reports, etc.)



2010 COMMUNITY BENEFIT REVIEW AND APPROVAL FORM DUE DATE: March 4, 2011

Please complete, scan and email to Rob Naugle @ maugle@che.org if you are unable to scan, please mail the completed document to: Rob Naugle, Director, Financial Services and Corporate Controller, Catholic Health East, 3805 West Chester Pike., Suite 100, Newtown Square, PA 19073. Thank you so much for your efforts in this endeavor!

DetbieTally

Name/Signature of Person Completing Report

2 21 2011 Date

St. 30520h C-1412 Pines Name of Organization

ully Tatterson

Signature of President/CEO

Signature of CFO Acc lace U. Naylow Signature of VP, Mission

2/21/2011 Date

5-51-11 Date

2/21/2011

St. Joseph's of the Pines, Inc. Consolidating Statement of Operations December 31, 2010

.

(in thousands of dollars)

| | St. Joseph's of <u>the Pines, Inc.</u> | Belle Meade | Pine Knoll | Neese Clinic | Coventry | PACE Program | Health Center | • | HUD Housing Management |
|--|--|-------------|------------|--------------|----------|-----------------|---------------|-------|---------------------------|
| Unrestricted revenue, gains and other support Net patient service revenue | \$13,513 | \$- | \$- | (\$2,023) | \$611 | \$ - | \$14,909 | \$16 | S - |
| Other operating revenue, gains and other support | 17,280 | 13,311 | 3,585 | (1,478) | 1,614 | φ- - | 160 | | 88 |
| Total unrestricted revenue, gains and other support | 30,793 | 13,311 | 3,585 | (3,501) | 2,225 | • | 15,069 | 16 | 88 |
| Expenses | | | | | | | | | |
| Salaries, wages and benefits | 12,799 | 2,145 | 952 | 2,213 | 578 | 551 | 6,219 | 20 | 121 |
| Medical supplies | 803 | • | | - | 5 | 5 | 793 | | : |
| Purchased services, professional fees and other expenses | 11,501 | 8,397 | 2,086 | (5,986) | 753 | 542 | 5,699 | 1 | 9 |
| Depreciation and amortization | 3,730 | 2,140 | 647 | 155 | 183 | 6 | 591 | - | 8 |
| Interest Insurance | 2,209 111 | 1,190 35 | 252 15 | 87 18 | 360 | - 5 | 320 34 | • | - |
| Provision for bad debts | (104) | | 10 | (5) | - | 5 | (108) | - | • |
| Total expenses | 31,049 | 13,915 | 3,953 | (3,518) | 1,883 | 1,109 | 13,548 | 21 | 138 |
| Operating (loss) income | (256) | (604) | (368) | 17 | 342 | (1,109) | 1,521 | (5) | (50) |
| Non-operating losses | | | | | | | | | |
| Investment returns, net | 1,797 | 1,016 | 270 | 134 | 93 | 284 | - | - | • |
| Loss on extinguishment of debt | (296) | (160) | (34) | (11) | (48) | - | (43) | • | • |
| Change in fair value of interest rate swaps | (703) | - | - | (703) | - | - | - | - | |
| Total non-operating gains (losses) | 798 | 856 | 236 | (580) | 45 | 284 | (43) | • | - <u></u> |
| Excess (deficit) of revenues over expenses | \$542 | \$252 | (\$132) | (\$563) | \$387 | (\$825) | \$1,478 | (\$5) | (\$50) |

.

.

.

.

highlighted amounts not included in computation of total resident Revenues

St. Joseph of the Pines Income Statement less Intercompany Eliminations All Entities with LIFE For the Twelve Months Ending December 31, 2010

| GL Number | GL Description | December Actual 2010 | December Budget 2010 | December Actual 2009 | Actuely YTD* 2010 | Budget YTD 2010 | Actual YTD 2009 | Variance to Budget MTD | Variance to Budget YTD | % Variance MTD | % Variance DTY |
|--|-------------------------|----------------------------|----------------------------|----------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|----------------------|----------------------|
| REVENUE | | | | | | | | | | | |
| 4300061 Room and Boar | rd - Self Pav | 100.413.96 | 100.397.70 | 101,594,15 | 939.587.86 | 1.162.779.44 | 862.069.95 | 16.26 | (223,191.48) | 0.02% | (19,19%) |
| 4300031 Room and Boa | | 431,028.41 | 425,948.00 | 447,867.00 | 5,092,519.60 | 5,017,598.00 | 4,918,213.10 | 5,078 | 74,922 | 1.19% | 1.49% |
| 4300011 Room and Boar | rd - Medicaid | 234,928.00 | 221,335.00 | 252,528.00 | 3,146,626.87 | 2,605,045.00 | 3,048,986.00 | 13,593 | 540,582 | 6.14% | 20.74% |
| 4300121 Room and Boa | | 7,110.00 | 12,720.00 | 0.00 | 63,356.30 | 151,651,00 | 179,453.00 | (5,610) | (88,295) | (44.10%) | (58.22%) |
| | rd - HMO & Managed Care | 33,959.00 | 19,927.00 | 28,327.00 | 442,491.08 | 237,898.00 | 306,121.52 | 14,032 | 204,493 | 70.42% | 85.92% |
| 4300051 Room and Boa | | 15,262.00 | 0.00 | 3,555.00 | 128,507.00 | 0.00 | 98,066.00 | 15,282 | 128,507 | #DIV/01 | #DIV/0! |
| 4300081 Room and Boa | | 14,016.00 | 17,322.00 | 11,532.00 | 119,808.00 | 203,952.00 | 224,316.00 | (3,308) | (84,144) | (19.09%) | (41.28%) |
| 4300071 Room and Boar 4300263 Room and Boar | | 0.00 165,938.00 | 307.00 147,460.00 | 1,302.00 153,435.00 | 16,463.00 1,983,160.00 | 3,664.00 1,769,520.00 | 15,507.00 1,875,963.20 | (307) 18,478 | 12,799 213,640 | (100.00%) 12.53% | 349.32% 12,07% |
| Total Room and | | 1,002,653.37 | 945.416.70 | 1.000.138.16 | 11,932,519.79 | 11,153,207.44 | 11,528,695.77 | 57,237 | 779,312 | 6.05% | 6.99% |
| | | | | | | | | • • | | | |
| (4300081 Ancillary - Self | | 8,618.36 | 6,228.00 | 8,002.16 | 62,299.99 | 73,333.00 | 76,179.20 | 2,390 | 8,967 | 38.38% | 12.23% 11.08% |
| (4300031 Ancillary - Medi (4300032 Ancillary - Medi | | 195,430.75 42,006.60 | 208,243.00 16,972.00 | 239,137.42 37,514.37 | 2,724,454.83 498,210.36 | 2,453,076.00 199,835.00 | 2,485,638.41 400,450.38 | (12,812) 25,035 | 271,379 296,375 | (6.15%) 147.51% | 148.31% |
| (430003/ Ancillary - Medi (430001) Ancillary - Medi | | 6,329.36 | 8,988.00 | 5,988,17 | 84,162.96 | 105,828.00 | 104,858,12 | (2,659) | (21,665) | (29,58%) | (20.47%) |
| (4300121 Anciliary - Con | | 18,397.92 | 12.602.00 | 2,427.42 | 143,551.27 | 150,516.00 | 163,324,54 | 5,796 | (6,865) | 45.99% | (4.63%) |
| (4300021 Ancillary - Mana | aged Care | 18,314.63 | 6,914.00 | 18,903.46 | 235,468.29 | 82,642.00 | 140,801.14 | 11,401 | 152,826 | 164.89% | 184.93% |
| (4300081 Ancillary - Othe | r Paver | 143.64 | 860.00 | 765.70 | 26,482.14 | 10,120.00 | 13,727.69 | (716) | 16,362 | (83.30%) | 161.68% |
| (4300071 Ancillary - Even | | 9,307.42 | 7,184.00 | 3,929.65 | 112,752.69 | 85,955.00 | 69,735.72 | 2,123 | 26,798 | 29.56% | 31.18% |
| Total Anciliaries | i | 298,548.68 | 267,991.00 | 316,668.35 | 3,905,382.53 | 3,161,305.00 | 3,454,715.20 | 30,558 | 744,078 | 11.40% | 23.54% |
| 5300090 Contractural All | owance - Self Pay | (3,100.24) | 0.00 | (190.20) | (22,571.58) | 0.00 | (12,493.29) | (3,100) | (22,572) | #DIV/01 | #DIV/01 |
| 5300040 Contractural All | | (1,597.45) | (62,081.00) | (137,153.73) | (988,119.54) | (725,469.00) | (1,369,353.26) | 60,484 | (262,651) | (97.43%) | 36.20% |
| 5300041 Contractural All | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | (16,568.91) | 0 | 0 | #D1V/01 | #DiV/01 |
| 5300041 Contractural All | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 922.11 | 0 | 0 | #DIV/01 | #DIV/01 |
| 5300010 Contractural Al | | (75,564.54) | (51,675.25) | (86,688.65) | (1,066,987.71) | (608,740.00) | (836,682.55) | (23,889) | (458,248) | 46.23% | 75.28% |
| 5300110 Contractural All | | (3,379.91) | (7,085.00) | (5,011.62) | (57,988.95) | (84,621.00) | (111,220.11) | 3,705 | 26,632 | (52.29%) | (31.47%) |
| 5300080 Contractural All | | (3,501.37) | 0.00 | (3,112.44) | (95,340.75) | 0.00 | (68,202.51) | (3,501) | (95,341) | #DIV/0! #DIV/01 | #DIV/0! #DIV/0! |
| 5300050 Contractural All 5300100 Contractural All | | (6,917.83) (1,851.86) | 0.00 0.00 | 0.00 1,784,80 | (86,865.59) (10,006.76) | 0.00 0.00 | 0.00 (14,342.34) | (6,918) (1,852) | (86,866) (10,007) | #DIV/01 | #DIV/0! |
| (5300134 Contractural All | | (6,301.88) | (5,813.00) | (821.34) | (11,986,99) | (68,441.00) | (118,413.50) | (489) | 56,454 | 8.41% | (82.49%) |
| 5799920 Smail Balance | | (41.87) | 0.00 | (124.05) | (1,855.81) | 0.00 | (1,183.54) | (400) | (1,856) | #DIV/01 | #DIV/01 |
| 5910030 Charity Care | | 0.00 | 0.00 | 0.00 | 400.00 | 0.00 | 0.00 | 0 | 400 | #DIV/01 | #DIV/01 |
| Total Contratura | al Allowances | (102,256.95) | (126,654.25) | (231,317.23) | (2,341,323.68) | (1,487,271.00) | (2,545,537.90) | 24,397 | (854,053) | (19.26%) | 57.42% |
| Net Skilled Nurs | sing Revenue | 1,198,945.10 | 1,086,753.45 | 1,085,489.27 | 13,496,578.64 | 12,827,241.44 | 12,435,873.07 | 1 12, 192 | 669,337 | 10.32% | 5.22% |
| EDDOALD Destalated Mark | | 4 300 PC | 0.00 | 90 000 00 | 407 400 40 | | 150 740 04 | 4 700 | 407 400 | #DIV/01 | #DIV/0! |
| 5960010 Restricted Net A 5955013 Gifts & Bequesi | | 1,720.00 3,252.00 | 0.00 3,000.00 | 36,663.28 4,034.08 | 107,438.43 32,739.14 | 0.00 36,000.00 | 152,718.91 27,226.54 | 1,720 252 | 107,438 (3,261) | 8.40% | (9.08%) |
| Total Contributi | ons | 4,972.00 | 3,000.00 | 40,697.36 | 140,177.578 | 36,000.00 | 179,945.45 | 1,972 | 104,178 | 65.73% | 289.38% |
| 4500010 LIFE - Medicald | I Capitation | 0.00 | 123,927.08 | 0.00 | 0.00 | 477,280.19 | 0.00 | (123,927) | (477,290) | (100.00%) | (100.00%) |
| 4500030 LIFE - Medicard | e Capitation | 0.00 | 83,902.75 | 0.00 | 0.00 | 321,767.75 | 0.00 | (83,903) | (321,768) | (100.00%) | (100.00%) |
| Total LIFE Capi | itation Revenue | 0.00 | 207,829.83 | 0.00 | 0.00 | 799,057.94 | 0.00 | (207,830) | (799,058) | (100.00%) | (100.00%) |
| 5946910 Earned Entranc 5947310 Earned Entranc | | 243,753.25 231,326.00 | 282,000.00 130,213.00 | 288,877.25 104,129.00 | 3,476,206.00 1,913,547.00 | 3,384,000.00 1,582,558.00 | 3,383,922.00 1,153,429.00 | (38,247) 101,113 | 92,208 350,991 | (13.56%) 77,65% | 2.72% 22.46% |
| Total Entrance | Fee Revenue | 475,079.25 | 412,213.00 | 393,008.25 | 5,389,753.00 | 4,946,556.00 | 4,537,351.00 | 62,866 | 443,197 | 15.25% | 8.96% |
| 594751 1: Monthly Service 5941550 [,] Guest/Extra Me | | 880,443.56 21,421.22 | 908,978.55 7,686.33 | 881,813.64 22,502.20 | 10,682,243.55 136,022.83 | 10,779,618.12 91,835.96 | 10,581,366.02 120,416.49 | (28,635) 13,735 | (97,375) 44,187 | (3. 14%) 178.69% | (0.80%) 48.11% |

St. Joseph of the Pines Income Statement less Intercompany Eliminations All Entities with LIFE For the Twelve Months Ending December 31, 2010

| GL | GL Description | December Actual 2010 | December Budget | December Actual 2009 | Actual YTD | Budget YTD | Actual YTD 2009 | Variance to Budget | Variance to Budget YTD | % Variance | % Variance |
|---|-------------------|----------------------------|-------------------------|----------------------------|----------------------------|----------------------------|----------------------------|-----------------------|------------------------------|--|----------------------------|
| Number | Description | 2010 | 2010 | 2009 | 2010 | 2010 | 2009 | MTD | | MTD | YTD |
| Total Monthly Service | Fees | 901,864.78 | 918,664.88 | 904,315.84 | 10,818,266.38 | 10,871,454.08 | 10,701,781.51 | (14,800) | (53,188) | (1.61%) | (0.49%) |
| 5941510 Cafeteria Income | | 19,395.40 | 20,900.00 | 27,452,46 | 253,778.79 | 250,800.00 | 251,352.40 | (1,505) | 2,979 | (7.20%) | 1.19% |
| 5950216 Maintenance Services | s Revenue | 3,19 | 3,100.00 | 0.00 | 39,738.43 | 37,200.00 | 50,576.76 | (3,097) | 2,538 | (99.90%) | 6.82% |
| 5950216 Other Services Reven | | 6,405.45 | 5,400.00 | 3,570.55 | 83,310.60 | 64,800.00 | 32,178.34 | 1,005 | 18,511 | 18.62% | 28.57% |
| 5950536 Beauty and Barber Re | | 4,334.00 | 1,833.34 | 5,440.01 | 51,457.15 | 22,000.08 | 48,571.95 | 2,501 | 29,457 | 136.40% | 133.90% |
| 5943010 Management Fee Inco | ome | 8,463,88 | 6,430.00 | 23,781.39 | 987,805,08+ | 77,180.00 | 92,357.15 | 2,034 | 10,645 | 31.63% | 13.80% |
| 5940030 Rental Income 4200080 Home Care Revenue | | 11,851.74 13,855.75 | 10,557.50 0.00 | 10,884.81 | -130,308.70 15,749,75 | 126,690.00 0.00 | 121,162.06 0.00 | 1,294 | 3,817 | 12.26% | 2.85% |
| 5950506 Other Operating Reve | 0119 | 31,938.02 | 29,705.06 | 0.00 2,639.79 | [•] 265,610.06 | 358,460.72 | 296,013.05 | 13,856 2,231 | 15,750 (90,851) | #DIV/0[7.51% | #DIV/01 (25.49%) |
| | | | | | | | | | | ······································ | (20.43 A) |
| Total Other Revenue | | 96,245.43 | 77,925.90 | 73,769.01 | 927,756.56 | 935,110.80 | 890,211.71 | 18,320 | (7,354) | 23.51% | (0.79%) |
| TOTAL NET OPERAT | TING REVENUE | 2,677,106.56 | 2,704,387.06 | 2,497,277.73 | 30,772,532.15 | 30,415,420.26 | 28,745,162.74 | (27,281) | 357,112 | (1.01%) | 1.17% |
| OPERATING EXPENSES | | | | | | | | | | | |
| 6000028 Admin Salaries | | 167,154.08 | 195,619.52 | 144,189.65 | 1,717,943.17 | 2,134,354.82 | 1,616,621.29 | (28,465) | (416,412) | (14.55%) | (19.51%) |
| 6000058 RN Salaries | | 50,828.28 | 47,676.23 | 33,912.11 | 454,506.01 | 519,997.12 | 401,053.56 | 3,152 | (65,491) | 6.61% | (12.59%) |
| 6000068-LPN Salaries | | 105,027.40 | 107,534.68 | 102,871.59 | 1,236,761.11 | 1,269,227.19 | 1,175,923.89 | (2,507) | (32,466) | (2.33%) | (2.56%) |
| 6000078 CNA Salaries | | 169,048.23 | 164,431.37 | 154,554.25 | 1,857,102.91 | 1,871,582.09 | 1,804,149.30 | 4,617 | (14,479) | 2.81% | (0.77%) |
| 6000088 Support Salaries 6000089 Wait Staff Salaries | | 277,348.82 68.010.40 | 224,506.34 65,561.41 | 198,911.29 62,838.84 | 2,591,542.94 730,381.87 | 2,472,607.97 771,708.89 | 2,243,601.08 660,260.83 | 52,842 2,449 | 118,935 | 23.54% 3.74% | 4.81% (5.36%) |
| 6000089 Food Prep Salarles | | 92,981.57 | 85,017.51 | 80,049.89 | 989,763.63 | 985,801.45 | 844,030.15 | 2,449 7,964 | (41,325) 3,962 | 9.37% | 0.40% |
| 6000200 Salaries and Wages C | т | 8,947.19 | 12,138.08 | 13,078.10 | 159,080.50 | 144,426.88 | 183,688,38 | (3,191) | 14,654 | (26.29%) | 10.15% |
| Total Wages | | 939,345.95 | 902,485.12 | 790,405,72 | 9,737,082.14 | 10,169,704.41 | 8,929,328.48 | | (432,622) | 4.08% | (4.25%) |
| - | | | | • | | | • • | | | | |
| 6000300 Salarles and Wages F 6104010 Workers Compensatio | | 117,622.81 38,369.22 | 80,285,45 30,991,32 | 108,427.33 (58,175.35) | \$60,262.95 137,744.76 | 919,298.35 365,696.77 | 879,226.09 240,958.08 | 37,337 | 40,865 (227,952) | 48.51% 23.81% | 4.46% (62.33%) |
| 6100010 FICA | jn | 70,575.98 | 74,889.63 | 57,312.88 | 765,384.87 | 867,914.82 | 703,216.40 | 7,378 (4,314) | (102,530) | (5.76%) | (11.81%) |
| 6102510 Life & Accident Insura | nca | (3,165.42) | 1,104.00 | 874.16 | 5,421.28 | 12,845.93 | 9,983,24 | (4,269) | (7,425) | (386.72%) | (57.80%) |
| 6102010 Health Insurance - No | | 76,185.04 | 81,440.95 | 69,305,32 | 857,015.53 | 945,600.73 | 813,383.89 | (5,256) | (88,585) | (6.45%) | (9.37%) |
| 6101510 Dental Insurance - CH | (E | 690.67 | 1,383.91 | 1,064.79 | 6,991.04 | 16,089.53 | 12,835.14 | (693) | (9,098) | (50.09%) | (56.55%) |
| 6105530 Unemployment Insura | Ince | 47,481.48 | 6,611.79 | (5,899.20) | 91,629.26 | 76,712.93 | 42,111.00 | 40,870 | 14,916 | 618.13% | 19.44% |
| 6100510 Retirement Expense | | 11,031.08 | 9,489.44 | 133.82 | 96,712.19 | 108,948.73 | 31,211.03 | 1,542 | (12,237) | 16.25% | (11.23%) |
| 6103030 Long Term Disability | | 1,457.89 | 2,332.66 | 1,986.00 | 21,675.41 | 27,991.92 | 24,162.00 | (875) | (6,317) | (37.50%) | (22.57%) |
| 6103510 Tuition and Scholarsh | ips · | 8,520.53 | 7,672.03 | 71,399.70 | 115,885.45 | 63,613.83 | 115,405.36 | 849 | 52,052 | 11.06% | 81.57% |
| Total Benefits | | 368,769,28 | 296,201.18 | 244,429.45 | 3,058,702.74 | 3,404,913.54 | 2,872,492.23 | 72,568 | (346,211) | 24.50% | (10.17%) |
| 6200100 Physician Fees | | 1,100.00 | 6,345.60 | 4.009.09 | 35,728.00 | 55,382.40 | 44,099.99 | (5,246) | (19,654) | (82.67%) | (35.49%) |
| | | 1,100.00 | 6,345.60 | 4,009.09 | 35,728.00 | 55,382.40 | 44,099.99 | (5,248) | (19,654) | (82.67%) | (35.49%) |
| 6211010 Consulting Fees | | 19,593,56 | 18,982.08 | 44,370.36 | 237,813.38 | 227,784.96 | 220,758.18 | 611 | 10,028 | 3.22% | 4,40% |
| 6210010 Legal Services | | 30,075.00 | 650.00 | 5,286.16 | 97,486.82 | 10,800.00 | 10,848.78 | 29,425 | 86,687 | 4,528.92% | 802.66% |
| Professional Fees | | 49,668.56 | 19,632.08 | 49,656.52 | 335,300.20 | 238,584.96 | 231,606.96 | 30,036 | 98,715 | 153.00% | 40.54% |
| 6321010 Drugs - OTC | | 4,356.63 | 5,858.00 | 3,883.73 | 58,120.93 | 70,296.00 | 47,000.96 | (1,501) | (12,175) | (25.63%) | (17.32%) |
| 6320010 Drugs - RX | | 31,455.53 | 40,004.83 | 44,137.08 | 489,679.37 | 480,057.96 | 505,862.57 | (8,549) | 9,621 | (21.37%) | 2.00% |
| 6320010 IV Supplies | | 550.78 | 3,333.00 | 1,035.05 | 9,255.99 | 39,996.00 | 35,004.18 | (2,782) | (30,740) | (83.47%) | (76.88%) |
| Drugs | | 36,362.94 | 49,195.83 | 49,055.86 | 557,056.29 | 590,349.86 | 587,887.69 | (12,833) | (33,294) | (26.09%) | (5.64%) |
| 6316010 Oxygen 6806090 Nursing Supplies | | 214.50 0.00 | 500.00 0,0D | 162.00 462.73 | 4,692.76 111.65 | 6,000.00 0.00 | 5,139.04 966.98 | (286) 0 | (1,307) 112 | (57.10%) #DIV/0l | (21.7 9%) #DIV/0 |

•

01/19/11

.

.

(Exhibit A)

North Carolina Medicare Care Commission Executive Summary of the CCRCs Community Improvement Relationships Continuing Care Retirement Community (CCRC)

Organization: St. Joseph of the Pines, Inc. _____ Date: 5/18/2011

1. Statement of the CCRCs mission and commitment to charity care/community benefit.

The mission of St. Joseph of the Pines Health System, is to provide outstanding senior living and health services. As we do we will listen with special care to those who are least able to speak to their own needs. We commit ourselves to promote emotional, physical and spiritual well-being to those in our care. We provide uncompensated care in our skilled nursing facilities, sponsor senior HUD housing and contribute to over 30 different charitable organizations in our community.

2. Describe geographic service area and target populations for community benefits. Our primary service area is Moore County, NC and the thirteen surrounding counties comprise its secondary service area; including HUD facilities sponsored in Robeson County. Our target population is low income seniors within our area; our Community Benefits also extend into programs for all the poor in all age groups.

3. Describe the relationships with agencies and organization with in the community.

We work with our local department of social services, Ombudsman and many other local Organizations to help to meet the needs of the poor/indigent within the community.

4. List current community benefit programs.

Uncompensated care in our SNF thru Medicaid Volunteer hours for Meals on Wheels and a variety of other community activities United Way of Moore County Alzheimer's Memory Walk and Ride Empty Stocking Fund & Red Springs Santa's Helping Hands(Christmas gifts for low income families) Pope John Paul II Catholic School & St. Anthony of Padua Catholic School American Cancer Society Autism Society Sandhills Community College and Communities in Schools Friend to Friend (women's shelter) Junior League of Moore County Moore Coalition for Human Care Moore County Chamber of Commerce Moore County Community Foundation Moore Free Care Clinic Moore Regional Hospital Auxillary, etc...

Instructions (Return to County Tax Office No Later Than October 1, 2001)

A facility may be granted a total exclusion under Section 1, G.S. 105-278.6A, (c), provided that conditions (1) through (5) are met <u>AND</u> condition (6) a. <u>OR</u> (6) b. is met.

If the facility qualifies under (6) a. AND meets conditions (1) through (5), check this box to obtain a total exemption. Only complete identifying information and signature. Do not complete the rest of the form. (Provide relevant documentation.)

If the facility qualifies under (6) b. AND meets conditions (1) through (5), complete the rest of the form below.

Provide all relevant attachments as noted under each category.

REVENUE

Total Resident Revenue - As Disclosed in Most Recent Audited Financial Statement (Includes all monthly service fees, fee for service charges, amortized entry fee income

for the year, and any fees collected that would not otherwise be amortized into income for the year associated with living in the facility. Excludes investment income, contributions and income from non-resident sources.) Attach Relevant Sections of Most Recent Audited **Financial Statements**

(1) 30,169,000

CHARITY CARE

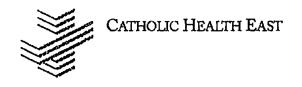
| (A) | Unreimbursed Health Care (From Medicare/Medicaid or Third Party cost reports, internal resident assistance data certified by the facility or audited financial statements which show amount of unreimbursed costs) Attach Applicable Pages of Cost Reports | 1,797,227 |
|--|--|---------------|
| (B) | Unreimbursed Housing and Services (From internal assistance reports (Lyons software or spreadsheet) certified by the facility and/or audited statements which show amount of unreimbursed | 0 |
| | costs and/or as disclosed in most recent audited financial statement) | |
| | Total Charity Care | (2) 1,797,227 |
| (Amounts footnote the can be tak volunteer certified | <u>IUNITY BENEFITS</u> claimed are to be taken from audited financial statements which either he amount or disclose the amount in the statement of operations as a line item and/or en from documented receipt letters from entities receiving the service, donation or service, and/or as documented in the Lyons Software or similar spreadsheet program by the facility. The amounts are limited to actual expenses incurred by the facility to he service or provide the donation.) | |
| (A) | Services (Verifiable unreimbursed expenses incurred by the facility to provide health, recreation, community research, and education activities to the community at large, including the elderly – DOES NOT include resident volunteer time.) | 174,593 |
| (B) | Charitable Donations (Actual cash outlay or equivalent dollar amount of donated items originally acquired by facility and documented in facility community benefit report (Lyons software or spreads) | |

and/or noted in audited financial statements.)

١.

| (C) Donated Volunteer Services (Cost to the facility for allowing employees organizations and/or actual unreimbursed fad documented based on wages paid by the fac period/project) | cility material, space a | ind volunteer time as | r 60,065 |
|--|--|-----------------------|---------------------------------|
| (D) Donations and Voluntary Payn (Amounts to be taken from Receipted donat government agency receiving donation/payn would otherwise not have to pay the agency | ions/payments from ment when the facility | ment Agencies | |
| Total Community Benefits | | | (3)_234,658 |
| Total Community Benefits and | Charity Care | (2) + (3) | (4)2,031,885 |
| Percentage of Resident Revenue | | | |
| Total Community Benefits and C Total Resident Revenue | harity Care Divid | ded by | (4) 2,031,885 (1) 30,169,000 |
| Percentage of Resident Revenue | (4) divided by | (1) | 6.74% |
| Exclusion Percentage Based on Percent % of Revenue 5% | t of Resident Re Exclusion % 100% | evenue Above | |
| 4% 3% | 80% 60% | | |
| 2% | 40% | | |
| 1% | 20% | Exclusion | % <u>100</u> |
| Facility NameSt. Joseph of the Pines | | County | Moore |
| Facility Address103 Gossman Drive, Southe | rn Pines, NC 28. | 387 | |
| By Signing Below We Hereby Certify the Supported by Our Financial and Facilit | | tated Above is Co | prrect and True as |

Ant Holl Date Date Date Date



RHC NAME 2010 COMMUNITY BENEFIT REPORT

A. Please add the following information for your organization:

| | 2009 Total Community Benefit | 2010 Total Community Benefit |
|--------------------------|------------------------------|------------------------------|
| Traditional Charity Care | 0 | 0 |
| Unpaid Cost of Medicaid | 1,583,527 | 1,797,227 |
| Other Public Programs | 601 | 0 |
| Community Services | 247,569 | 234,658 |
| Fotal | \$1.831.697 | \$2,031,885 |
| Unpaid Cost of Medicare | | |

B. Please explain any major 2009-2010 discrepancies: (Please add a separate page if necessary)

Cost of Medicaid increased approximately 6% in 2010, while revenue decreased slightly.

C. Please add RHC Employee Volunteer information, as available:

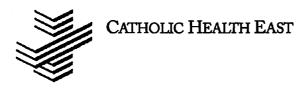
| Volunteers - 2010 | Hours Volunteered by your RHC staff on paid RHC time | Average Calculated S Amount | Total Volunteer Net Community Benefit (must be included in Section A) |
|---|--|--------------------------------|--|
| Professional | 1658 | 36.23 | 60,065 |
| Global/Int'l. Health Non-Professional (under auspices of the Director of Volunteer's Office | | | · · · · |
| Total | 1658 | \$36.23 | \$60,065 |

The \$\$ amounts for RHC employees must be reported in the appropriate line of section A.

D. Please add Non RHC Employee Volunteer information, as available:

Total 2010 Volunteer hours (Non RHC employees) 10,364

Atholic Health East



ذ



RHC NAME 2010 COMMUNITY BENEFIT REPORT

Please add the following information for your organization: Α.

| | 2009 Total Community Benefit | 2010 Total Community Benefit |
|--------------------------|------------------------------|------------------------------|
| Traditional Charity Care | 0 | 0 |
| Unpaid Cost of Medicaid | 1,583,527 | 1,797,227 |
| Other Public Programs | 601 | 0 |
| Community Services | 247,569 | 234,658 |
| Total | \$1,831,697 | \$2,031,885 |
| Unpaid Cost of Medicare | | |

B. Please explain any major 2009-2010 discrepancies: (Please add a separate page if necessary)

Cost of Medicaid increased approximately 6% in 2010, while revenue decreased slightly.

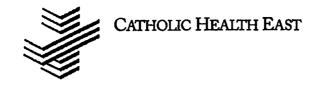
С. Please add RHC Employee Volunteer information, as available:

| Volunteers - 2010 | Hours Volunteered by your RHC staff on paid RHC time | Average Calculated S Amount | Total Volunteer Net Community Benefit (must be included in Section A) |
|---|--|--------------------------------|--|
| Professional | 1658 | 36.23 | 60,065 |
| Global/Int'l. Health | | | |
| Non-Professional (under auspices of the Director of Volunteer's Office | | | |
| Total | 1658 | \$36.23 | \$60,065 |

The \$\$ amounts for **RHC** employees must be reported in the appropriate line of section A.

D. Please add Non RHC Employee Volunteer information, as available:

Total 2010 Volunteer hours (Non RHC employees) 10,364



:

2010 COMMUNITY BENEFIT REVIEW AND APPROVAL FORM DUE DATE: March 4, 2011

Please complete, scan and email to Rob Naugle @ <u>maugle@che.org</u> if you are unable to scan, please mail the completed document to: Rob Naugle, Director, Financial Services and Corporate Controller, Catholic Health East, 3805 West Chester Pike., Suite 100, Newtown Square, PA 19073. Thank you so much for your efforts in this endeavor!

Dethie Tally

Name/Signature of Person Completing Report

2/21/2011 Date

the Phes

Name of Organization

Signature of President/CEO

Signature of CFO

ignature of

2011

2-21-11 Date

2/21/2011

(Exhibit A)

North Carolina Medicare Care Commission Executive Summary of the CCRCs Community Improvement Relationships Continuing Care Retirement Community (CCRC)

Organization: St. Joseph of the Pines Date: 12/17/09

1. Statement of the CCRCs mission and commitment to charity care/community benefit.

The mission of St. Joseph of the Pines Health System, is to provide outstanding senior living and health services. As we do we will listen with special care to those who are least able to speak to their own needs. We commit ourselves to promote emotional, physical and spiritual well-being to those in our care. We provide uncompensated care in our skilled nursing facilities, sponsor senior HUD housing and contribute to over 30 different charitable organizations in our community.

2. Describe geographic service area and target populations for community benefits.

Our primary service area is Moore County, NC and the thirteen surrounding counties comprise its secondary service area; including HUD facilities sponsored in Robeson County. Our target population is low income seniors within our area; our Community Benefits also extend into programs for all the poor in all age groups. 3. Describe the relationships with agencies and organization with in the community.

We work with our local department of social services, Ombudsman and many other local Organizations to help to meet the needs of the poor/indigent within the community.

4. List current community benefit programs.

Uncompensated care in our SNF thru Medicaid Volunteer hours for Meals on Wheels and a variety of other community activities United Way of Moore County Alzheimer's Memory Walk and Ride Back Pack Pals (Weekend food for low income children) Empty Stocking Fund & Red Springs Santa's Helping Hands(Christmas gifts for low income families) Pope John Paul II Catholic School & St. Anthony of Padua Catholic School American Cancer Society Autism Society Sandhills Community College and Communities in Schools Friend to Friend (women's shelter) Junior League of Moore County Moore Coalition for Human Care Moore County Chamber of Commerce Moore County Community Foundation Moore Free Care Clinic Moore Regional Hospital Auxillary, etc...

Instructions (Return to County Tax Office No Later Than October 1, 2001)

A facility may be granted a total exclusion under Section 1, G.S. 105-278.6A, (c), provided that conditions (1) through (5) are met AND condition (6) a. OR (6) b. is met.

If the facility qualifies under (6) a. AND meets conditions (1) through (5), check this box to obtain a total exemption. Only complete identifying information and signature. Do not complete the rest of the form. (Provide relevant documentation.)

If the facility qualifies under (6) b. AND meets conditions (1) through (5), complete the rest of the form below.

Provide all relevant attachments as noted under each category.

REVENUE

Total Resident Revenue - As Disclosed in Most Recent Audited Financial Statement

(Includes all monthly service fees, fee for service charges, amortized entry fee income for the year, and any fees collected that would not otherwise be amortized into income for the year associated with living in the facility. Excludes investment income, contributions and income from non-resident sources.) Attach Relevant Sections of Most Recent Audited Financial Statements

(1) \$27,734,000

CHARITY CARE

| (A) | Unreimbursed Health Care (From Medicare/Medicaid or Third Party cost reports, internal resident assistance data certified by the facility or audited financial statements which show amount of unreimbursed costs) <u>Attach Applicable Pages of Cost Reports</u> | \$1,514,613 |
|--|---|------------------|
| (B) | Unreimbursed Housing and Services (From internal assistance reports (Lyons software or spreadsheet) certified by the facility and/or audited statements which show amount of unreimbursed costs and/or as disclosed in most recent audited financial statement) | 0 |
| | Total Charity Care | (2)_\$_1,514,613 |
| (Amounts footnote th can be take volunteer certified t | IUNITY BENEFITS claimed are to be taken from audited financial statements which either he amount or disclose the amount in the statement of operations as a line item and/or en from documented receipt letters from entities receiving the service, donation or service, and/or as documented in the Lyons Software or similar spreadsheet program by the facility. The amounts are limited to actual expenses incurred by the facility to he service or provide the donation.) | |

(A) Services

(Verifiable unreimbursed expenses incurred by the facility to provide health, recreation, community research, and education activities to the community at large, including the elderly - DOES NOT include resident volunteer time.)

(B) Charitable Donations

(Actual cash outlay or equivalent dollar amount of donated items originally acquired by the facility and documented in facility community benefit report (Lyons software or spreadsheet) and/or noted in audited financial statements.)

\$83,991

\$107,250

ĩ

| (C) Donated Volunteer Services (Cost to the facility for allowing employees organizations and/or actual unreimbursed fa documented based on wages paid by the fac period/project) | \$36,112 | | | |
|---|---|--------------|--------------------------------|----|
| (D) Donations and Voluntary Payr (Amounts to be taken from Receipted donat government agency receiving donation/payr would otherwise not have to pay the agency | tions/payments from ment when the facility | U | | |
| Total Community Benefits | | | (3)_\$227,353 | _ |
| Total Community Benefits and | Charity Care | (2) + (3) | (4)\$1,741,966 | |
| Percentage of Resident Revenue | | | | |
| Total Community Benefits and C | harity Care Divi | ded by | (4)\$1,741,966 \$27,734,000 | |
| Percentage of Resident Revenue | (4) divided by | (1) | 6.28 | _% |
| Exclusion Percentage Based on Percen % of Revenue 5% | t of Resident Re Exclusion % 100% | evenue Above | | |
| 4% | 80% | | | |
| 3% 2% | 60% 40% | | | |
| 2% 1% | 40% 20% | Exclusion | % <u>100</u> | |
| Facility NameSt. Joseph of the Pines | Co | untyMoore_ | | |
| Facility Address103 Gossman Drive, South | nern Pines, NC 2 | 28387 | | |

By Signing Below We Hereby Certify the Information Stated Above is Correct and True as Supported by Our Financial and Facility Records:

____Date_10/28/09 Der fatte1 Officer's Signature

Saint Joseph of the Pines, Inc. Consolidating Statement of Operations December 31, 2008

(in thousands of dollars)

| | Saint Joseph of the Pines, Inc. | Beile Meade | Pine Knoll | Neese Clinic | Coventry | Health Center |
|---|---------------------------------------|----------------|----------------|--------------------|----------------|---------------|
| Unrestricted revenue, gains and other support | £14 000 | /60) | ¢409 | (64.405) | \$070 | C14 054 |
| Net patient service revenue Investment (loss) | \$11,300 (1,618) | (\$3) (847) | \$168 (359) | (\$1,495) (112) | \$676 (300) | \$11,954 |
| Net unrealized (losses) on investments - trading securities | (6,131) | (3,272) | (961) | (618) | (1,280) | |
| Other operating revenue | 16,434 | 12,363 | 3,196 | (594) | 1,292 | 177_ |
| Total unrestricted revenue, gains and other support | 19,985 | 8,241 | 2,044 | (2,819) | 388 | 12,131 |
| Expenses | | | | | | |
| Salaries, wages and benefits | 10,910 | 2,025 | 853 | 1,953 | 513 | 5,566 |
| Medical supplies | 718 | • | - | • | 4 | 714 |
| Purchased services, professional fees and other expenses | 9,638 | 7,250 | 1,719 | (4,308) | 610 | 4,367 |
| Depreciation and amortization | 4,038 | 2,258 | 702 | 191 | 197 | 690 |
| Interest | 2,786 | 1,455 | 363 | 111 | 454 | 403 |
| Insurance | 181 | 83 | 14 | 24 | 8 | 52 |
| Provision for bad debts | 172 | (12) | (3) | (15) | - | 202 |
| Total operating expenses | 28,443 | 13,059 | 3,648 | (2,044) | 1.786 | 11,994 |
| Operating (loss) income | (8,458) | (4,818) | (1,604) | (775) | (1,398) | 137 |
| Restructuring expenses and impairment losses | (600) | - | - | - | (600) | - |
| Loss on extinguishment of debt | (360) | (235) | • | (14) | (59) | (52) |
| Change in fair value of interest rate swaps | (6,097) | <u> </u> | - | (6,097) | <u> </u> | <u> </u> |
| (Deficit) excess of revenues over expenses | (\$15,515) | (\$5,053) | (\$1,604) | (\$6,886) | (\$2,057) | \$85 |

.

•

CATHOLIC HEALTH EAST



SAINT JOSEPH OF THE PINES 2008 COMMUNITY BENEFIT REPORT

A. Please add the following information for your organization:

| | 2007 Total Community Benefit | 2008 Total Community Benefit |
|--------------------------|------------------------------|------------------------------|
| Traditional Charity Care | \$3,736 | 0 |
| Unpaid Cost of Medicaid | \$1,435,950 | \$1,514,613 |
| Other Public Programs | 0 | \$107,250 |
| Community Services | \$80,897 | \$120,103 |
| Total | \$1,520,583 | \$1,741,966 |
| Unpaid Cost of Medicare | | |

B. Please explain any major 2007-2008 discrepancies: (Please add a separate page if necessary) St Joseph of the Pines offered more Public Programs and Community Health Improvement Services in 2008 to further our Mission into the Community.

C. Please add RHC Employee Volunteer information, as available:

| Volunteers - 2008 | Hours Volunteered by your RHC staff on paid RHC time | Average Calculated \$ Amount | Total Volunteer Net Community Benefit (must be included in Section A) |
|--|--|---------------------------------|--|
| Professional | 1,245.60 | \$36,112 | \$95,202 |
| Global/Int'l. Health | | | |
| Non-Professional (under auspices of the | | | |
| Director of Volunteer's Office | | | |
| Total | 1,245.60 | \$36,112 | \$95,202 |

The \$\$ amounts fo RHC employees must be reported in the appropriate line of section A.

D. Please add Non RHC Employee Volunteer information, as available:

Total 2008 Volunteer hours (Non RHC employees) ____10,665.5_____



2008 COMMUNITY BENEFIT REVIEW AND APPROVAL FORM DUE DATE: March 6, 2009

Please complete, scan and email to Rob Naugle @ maugle@che.org if you are unable to scan, please mail the completed document to: Rob Naugle, Director, Financial Services and Corporate Controller, Catholic Health East, 3805 West Chester Pike., Suite 100, Newtown Square, PA 19073. Thank you so much for your efforts in this endeavor!

Ships Jeannine Shupp

Name/Signature of Person Completing Report

<u>3/19/</u>09

Pines $\frac{5+. \text{Jcstpl}_{10}}{\text{Name of Organization}}$ the

Signature of President/CEO

Signature of VP

<u>3/14/09</u> Date

3/11/09

Date

3/19/09 Date



Christopher B Taylor, CPA Department of Health and Human Services The North Carolina Medical Care Commission 2701 Mail Service Center Raleigh, NC 27699-2701 JUN 01 2009

Dear Christopher,

Please find enclosed our completed Executive Summary of the CCRC's Community Improvement Relationships Continuing Care Retirement Community.

I have attached the Statement of Operations and Changes in Net Assets from our most recent audited financial statements to tie out the REVENUE. I have also attached a copy of a page of the Notes to Financial Statements of the Audit which tie out the Unreimbursed Housing and Services (Unpaid cost of Medicaid Programs).

Please let me know if you need additional information. Thank you.

Sincerely,

I-Cryp

Jeannine M. Shupp Director of Accounting St. Joseph of the Pines, Inc. 100 Gossman Dr, Suite B Southern Pines, NC 28387 910-246-3117 jshupp@sjp.org

St. Joseph of The Kings

JUN 01 2009

(Exhibit A)

NC MEDICAL North Carolina Medicare Care Commission Executive Summary of the CCRCs Community Improvement Relationships Continuing Care Retirement Community (CCRC)

Organization: St. Joseph of the Pines Date: April 20, 2009

1. Statement of the CCRCs mission and commitment to charity care/community benefit.

To provide outstanding senior living and health services. We at St. Joseph of the Pines commit ourselves to promote emotional, physical and spiritual well-being to those in our care. We further commit ourselves to live by our core values in all our interactions, including those with our residents, our associates, and the broader community.

2. Describe geographic service area and target populations for community benefits.

The primary service area is Moore County, NC and the 13 surrounding counties comprise its secondary service area.

3. Describe the relationships with agencies and organization with in the community.

St. Joseph of the Pines sponsors programs that help to meet the needs of the poor/indigent within the community.

4. List current community benefit programs.

These include the Back Pack Pal program, the annual school supplies drive, the bi-annual food drive, the Associate Assistance Fund, and employees who volunteer time to Meals on Wheels and Habitat for Humanity. St. Joseph of the Pines participated with Moore Regional Hospital in conducting a health needs assessment. At. Joseph's leaders serve on the Moore Health Board, conduct annual health fairs, and have established a CHF rehab program designed for patients discharged from an acute care hospital with congestive heart failure. Another identified gap that St. Joseph's has stepped in to meet is the need for adult day health programs. St. Jpseph's is currently assessing the potential to implement a PACE program.

Instructions (Return to County Tax Office No Later Than October 1, 2001)

A facility may be granted a total exclusion under Section 1, G.S. 105-278.6A, (c), provided that conditions (1) through (5) are met <u>AND</u> condition (6) a. <u>OR</u> (6) b. is met.

If the facility qualifies under (6) a. <u>AND</u> meets conditions (1) through (5), check this box to obtain a total exemption. Only complete identifying information and signature. Do not complete the rest of the form. (Provide relevant documentation.)

If the facility qualifies under (6) b. <u>AND</u> meets conditions (1) through (5), complete the rest of the form below.

Provide all relevant attachments as noted under each category.

REVENUE

c

Total Resident Revenue - As Disclosed in Most Recent Audited Financial Statement (Includes all monthly service fees, fee for service charges, **amortized entry fee income** for the year, and any fees collected that would not otherwise be amortized into income for the year associated with living in the facility. **Excludes investment income, contributions** and income from non-resident sources.) <u>Attach Relevant Sections of Most Recent Audited</u> <u>Financial Statements</u>

(1) \$24,989,563

\$1,435,769

CHARITY CARE

(A) Unreimbursed Health Care (From Medicare/Medicaid or Third Party cost reports, internal resident assistance data certified by the facility or audited financial statements which show amount of unreimbursed costs) <u>Attach Applicable Pages of Cost Reports</u>

(B) Unreimbursed Housing and Services

(From internal assistance reports (Lyons software or spreadsheet) certified by the facility and/or audited statements which show amount of unreimbursed costs and/or as disclosed in most recent audited financial statement)

Total Charity Care

COMMUNITY BENEFITS

(Amounts claimed are to be taken from audited financial statements which either footnote the amount or disclose the amount in the statement of operations as a line item and/or can be taken from documented receipt letters from entities receiving the service, donation or volunteer service, and/or as documented in the Lyons Software or similar spreadsheet program certified by the facility. The amounts are limited to actual expenses incurred by the facility to perform the service or provide the donation.)

(A) Services

(Verifiable unreimbursed expenses incurred by the facility to provide health, recreation, community research, and education activities to the community at large, including the elderly – DOES NOT include resident volunteer time.)

(B) Charitable Donations

(Actual cash outlay or equivalent dollar amount of donated items originally acquired by the facility and documented in facility community benefit report (Lyons software or spreadsheet) and/or noted in audited financial statements.)

<u>\$</u>0____ 2)[']1,435,769

82,006

2

.

| (C) | Donated Volunteer Services (Cost to the facility for allowing employed organizations and/or actual unreimbursed is documented based on wages paid by the fa period/project) | facility material, space a | nd volunteer time as | \$ |
|---------------------|--|--|----------------------|---|
| (D) | Donations and Voluntary Pay (Amounts to be taken from Receipted don government agency receiving donation/pa would otherwise not have to pay the agence | ations/payments from syment when the facility | 0 | |
| • | Total Community Benefits | | | (3) 82,006 |
| | Total Community Benefits and | l Charity Care | (2) + (3) | (4) 1,517,775 |
| Percent | tage of Resident Revenue | | | |
| | Total Community Benefits and (Total Resident Revenue | Charity Care Divid | ded by | (4) <u>1,517,775</u> (1) <u>24,989,563</u> |
| | Percentage of Resident Revenue | e (4) divided by | (1) | 6 . 1% |
| Exclusi | on Percentage Based on Perce % of Revenue 5% 4% 3% 2% 1% | nt of Resident Re Exclusion % 100% 80% 60% 40% 20% | | % |
| Facility Name_ | St. Joseph of the I | Pines | CountyMc | oore |
| Facility Address | 103 Coceman Drive | ^e , Southern 1 | Pines, NC 28 | 3387 |
| | | | | |

By Signing Below We Hereby Certify the Information Stated Above is Correct and True as Supported by Our Financial and Facility Records:

re Officer's Signature

į

,

7

I

St. Joseph of the Pines, Inc. Statements of Operations and Changes in Net Assets Years Ended December 31, 2007 and 2006

| | 2007 | 2006 |
|--|----------------------|-------------------------------|
| Unrestricted net assets | | |
| Revenues, gains and other support | ¢10,474,070 | ¢0.450.000 |
| Net patient service revenue Resident service revenue | \$10,471,673 | \$9,450,906 |
| Investment income | 14,517,891 | 13,819,919 |
| Net cumulative unrealized gains transferred to trading securities | 2,666,430 | 3,463,837 |
| Other revenue | 775,156 2,216,711 | - 1,467,703 |
| Contributions and grants | 49,888 | 56,211 |
| Net assets released from restrictions | | |
| Loss on sale of property | 32,183 | 57,584 |
| Total unrestricted revenue, gains and other support | <u> </u> | <u>(66,629)</u> 28,249,531 |
| Total unresulcted revenue, gains and other support | 30,730,932 | 20,249,551 |
| Expenses | | |
| Salaries, wages and benefits | 11,042,528 | 10,101,740 |
| Professional fees, purchased services and other | 9,314,144 | 9,362,192 |
| Medical supplies and drugs | 677,673 | 713,355 |
| Depreciation and amortization | 3,687,900 | 3,325,931 |
| Provision for bad debts | 93,110 | 153,102 |
| Insurance | 146,114 | 180,066 |
| Interest | 2,969,643 | 2,794,933 |
| Total expenses | 27,931,112 | 26,631,319 |
| Operating income | 2,799,820 | 1,618,212 |
| Change in fair value of interest rate swaps | (730,468) | 883,509 |
| Excess of revenues over expenses | 2,069,352 | 2,501,721 |
| Other changes in unrestricted net assets | | |
| Net cumulative unrealized gains transferred to trading securities | (378,136) | _ |
| Change in net unrealized (losses) on available for sale securities | (24,145) | (100,871) |
| Transfer to affiliate | (12,077) | (4,000) |
| Net assets released from restriction for capital expenditures | 386,979 | (4,000) |
| Change in value of split interest agreements | (31,938) | 8,591 |
| Increase in unrestricted net assets | 2,010,035 | 2,405,441 |
| | 2,010,035 | 2,403,441 |
| Temporarily restricted net assets | | |
| Contributions and grants | 148,323 | 99,731 |
| Net assets released from purpose restrictions | (419,162) | (57,584) |
| Other (Decrease) Increase in temporarily restricted net assets | <u> </u> | (3,764) 38,383 |
| | (202,104) | 00,000 |
| Permanently restricted net assets | 400.000 | |
| Contributions and grants | 100,000 | |
| Increase in permanently restricted net assets | 100,000 | - |
| Increase in net assets | 1,857,871 | 2,443,824 |
| Net assets | | |
| Beginning of year | 3,630,819 | 1,186,995 |
| End of year | \$5,488,690 | \$3,630,819 |
| | | <u></u> |

. •

See notes to financial statements

Asset Retirement Obligations

The Company adopted the provisions of FASB Interpretation No. 47 (FIN 47), Accounting for Conditional Asset Retirement Obligations, an interpretation of FASB Statement No. 143 (FAS 143), Accounting for Asset Retirement Obligations. FAS 143 provides guidance on accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. Conditional asset retirement obligations are obligations whose settlement may be conditional on a future event. Additionally, the timing and method of settlement may be uncertain. FIN 47 requires conditional asset retirement obligations to be estimated and recognized. As of December 31, 2007 and 2006, conditional asset retirement obligations totaling \$63,529 are included within other liabilities in the statements of financial position.

Income Taxes

The Company is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes pursuant to Section 501(a) of the Internal Revenue Code.

Reclassifications

Certain amounts have been reclassified in the prior year's financial statements to conform to the classifications used in the current year.

3. Social Accountability Costs (Unaudited)

In keeping with the mission and purpose of the Company, to be a community of persons committed to a transforming, healing presence within the community it serves, the Company strives to maximize the provision of services in its community and in collaboration with other organizations. A portion of the Company's overall operating expense relates to costs incurred in providing and meeting certain community needs for which the Company is not directly compensated. A standard reporting and accountability process is utilized throughout the Company to estimate the net cost of these services, referred to as Social Accountability Costs, which provides a basis of accountability and reporting to the community served for purposes of disclosing the utilization of resources. Costs reported are net of contributions or grants that have been provided to the Company and designated for these purposes.

The information presented below has been calculated and is in presented in accordance with the Catholic Health Association's *A Guide for Planning and Reporting Community Benefits*, Copyright 2006. Social accountability costs for the years ended December 31, 2007 and 2006 are as follows:

| | 2007 | 2006 |
|--|-------------|-------------|
| Cost of care of those who are poor | \$3,736 | \$32,434 |
| Unpaid cost of Medicaid programs | 1,435,769 | 1,302,951 |
| Community services | 78,270 | 155,686 |
| Social accountability costs | \$1,517,775 | \$1,491,071 |
| Percentage of operating expenses from continuing operations, excluding unpaid costs of Medicare programs | 5.4% | 5.6% |